

LANSBURGH & BROTHER

420-30 SEVENTH STREET NORTHWEST

Historic Women

Louisa May Alcott

"I made my fortune out of my misfortune," wrote Louisa May Alcott, late in her life, to one of her friends.

Before she wrote "Little Women" and "Little Men," and all the other numerous books that will delight children for all time, she had known years of hardship, disappointment and privation. But by enthusiasm and confidence and a brave looking forward, she reached the pinnacle of success and happiness.

Louisa May Alcott was born in Germantown, Philadelphia, on November 29, 1832; but from the time she was two years old until her death, on March 6, 1888, she lived in New England. Her father's financial ruin inspired her, when she was but fifteen years of age, to attempt to retrieve the family fortune by teaching school and writing fairy stories.

During the Civil War she was a volunteer nurse in the government hospitals in Washington. She cared for her father, for many years an invalid; educated some poor relations, and took the place of a mother to her niece, while assisting girls who wrote to her from everywhere.

Her aim in life was to make others happy. There's a thought for us all.



Hair Beauty

brought within the reach of every woman is the aim and art of our Hair Goods Shop



A Wavy Hair Switch at \$5 will be the special feature in the Hair Goods Shop tomorrow, and those women who are foresighted enough to visit us early will find a perfect match to their own hair. Hairdressers of long experience will aid you in your selection and dress your hair, without extra charge, in new and becoming modes.

"Beauty and Cleanliness" is the motto that prevails in our Up-to-the-Minute Beauty Parlors. All branches of beauty culture performed in a thorough and satisfying manner, at moderate cost. Reserve a weekly appointment by phone. Franklin 7400.

First Floor—Lansburgh & Brother.

Here's a Real Value in Women's Silk Stockings \$2.25

Stockings made of pure thread silk, including the garter welt, with soles of wear-resisting lisle—an assurance of extra service and satisfaction.

Full fashioned and properly reinforced. Choice of Black, Dark Brown, Russian Tan, Cordovan, Navy, Fawn and Medium Gray. Buy a pair to match your newest slippers. Every pair perfect. Complete size range.

First Floor—Lansburgh & Brother.

Venise Lace Collar and Cuff Sets, \$1 to \$3.50 each

There are few things more flattering than the soft charm of cream or ecru lace against the face, and these delicate Venise laces in rare, lovely patterns are no exception to the rule. Worn on a dark suit or dress they are very good-looking. Many pretty sets are shown in net and fine lace, in cream or ecru.

First Floor—Lansburgh & Brother.

Cotton Taffeta Petticoats at \$1.00

Made with deep plaited ruffle finished with small plaiting. Elastic band at waist. Shown in navy, purple, reseda and copen.

Silk Petticoats in Jersey and Taffeta at \$3.95

All Jersey, or all Taffeta Petticoats, made in every possible style, in solid colors or combinations.

Third Floor—Lansburgh & Brother.

The Demonstration of La Grecque Corsets

will continue throughout next week

We expected that one week would be long enough for the demonstrator of these well-made and good-fitting corsets to stay with us, but so many Washington women want to have a demonstration of just how well they can be fitted that the demonstration will continue another week.

La Grecque Corsets are priced from \$3.00 to \$10.00 and there is a model for every figure.

Third Floor—Lansburgh & Brother.

Sheets and Domestic Cottons of Good Quality and Moderate Pricing

The housewife who is putting her "house in order" at spring cleaning time will want to lay in a supply of sheets and pillowcases. These excellent values offer a splendid opportunity.

"MILL-RUN" SHEETS, at \$1.45

Fine quality Mill Run Sheets, for single, three-quarter or double beds, are offered in sizes 54x90, 63x99, 72x99, 81x99 and 90x99.

NORTH STAR SHEETS—In double-bed size, size 81x99, and of extra length, these sheets maintain the usual high standard for quality set by these mills, and are priced very moderately at \$1.25.

IRONCLAD SHEETS—Of a soft linen finish, these fine quality sheets are seamless and hand-torn. Shown in size 81x90, they offer an exceptional value at \$1.25.

VICTORY SHEETS—Characterized by a soft, linen-like texture, these sheets are shown in size 72x90 for three-quarter beds. At the quoted price it would be wise to purchase several. Each \$1.00.

PILLOWCASES—A limited quantity of these pillowcases made from remnants of material that is slightly irregular but of excellent quality. Specially priced 29c at, each.

DOMESTIC LONGCLOTH—Firmly woven and in an excellent grade, these mill runs of longcloth are of a quality that is well adapted to use in children's undergarments. 40-inch width. Yard 19c.

DOMESTIC LONGCLOTH—This 36-inch longcloth is free from dressing or other impurities, and is splendid for use in practical undergarments. Very well priced at, 16c.

UNBLEACHED SHEETING—Of an extra heavy quality, you will find this sheeting splendid for general household use as well as for sheets. In 50-inch width. Yard 22c.

SEA ISLAND COTTON—In 36-inch width, this unbleached cotton is fine for general use, and will bleach in the first washing. It will pay to purchase several yards at, yard 11c.

First Floor—Lansburgh & Brother.

A 26-piece Set of Rogers Plate for the Bride's Treasure Chest at \$14.70

Fortunate, indeed, will be the bride who chooses one of these two patterns of Rogers Plate (guaranteed for 20 years), for she will have a design whose chaste simplicity speaks highly for her good taste.

The Lufberry pattern embodies that restrained simplicity that is the highest art—the silver has a narrow stem, with the tiniest beveled edge, and is extremely graceful. The Wadsworth is more elaborate, having a beaded edge with a small shield at the stems' bases.

Each set consists of 6 spoons, 6 tablespoons, 6 knives, 6 forks, a sugar shell and butter knife.

Sheffield Plate Fruit Bowls, \$5.95

Of generous size, and shaped like a great, wide-mouthed goblet, these clever reproductions of Sheffield Plate, gold lined, and with pierced edge, present an attractive value.

First Floor—Lansburgh & Brother.

Buy Several Garments for the Usual Price of One in This Sale of Undermuslins at 99c



Good quality materials and the best workmanship went into their making. They are well cut, too, and you would not use prettier laces or embroideries if you took the unnecessary trouble to make them yourself. Every garment is fresh new stock.

Camisoles of crepe de chine and wash satin. Envelope Chemise of nainsook. Bloomers of flesh color sateen (plenty of extra sizes). Bloomers of flesh batiste. Nightgowns made of muslin.

Nightgowns and Envelope Chemise at \$1.50

Made of fine quality nainsook and prettily trimmed with fine laces.

Wash Satin Camisoles at \$1.95

Made of wash satins and the new Luxor Silk. Choose between lace-trimmed and tailored styles.

Third Floor—Lansburgh & Brother.

Crepe de Chine Envelope Chemise at \$1.95

Made of heavy crepe de chine with hand-embroidered yokes and trimmings of Calais lace.

Women's Bloomers at 69c

Made of flesh batiste and flesh and white sateen—finished with self ruffles.

Third Floor—Lansburgh & Brother.

House Dresses, in which housewives can look neat, even on busiest days—

Special, \$1.95

Dresses made of good grade Amoskeag gingham, in models that women have found most comfortable for work. Billie Burkes, with white rep collars and cuffs. Surplice effects, with large collars, and other styles in fitted dresses. Splendid dresses to buy for \$1.95. Sizes 36 to 46.

Third Floor—Lansburgh & Brother.

Spring Is Bringing Good Cheer and Good Furnishings Into Many Homes!

—and when these home furnishings are purchased at Lansburgh & Brother there is always the positive assurance of quality—at the right price—and it does pay to buy at a store where the price quoted is an honest value, without an exaggerated comparative value attached to it in order to help force a sale. See for yourself—compare before investing!

Continuing—A Most Remarkable

Sale of Artistic Electric Floor Lamps

At Notable Underpricing

\$25.75

—for choice of 45 styles. Every lamp complete, with pull chain socket, shade, stand and attachment.

Beautiful lamps secured at special price concessions, and priced so remarkably low that this selling should attract the attention of any home lover who has need for a floor lamp.

The Stands are 5½ feet tall, with massive, extra-heavy bases, turned in effective designs and finished in mahogany.

The Shades are 24 inches and made of silk in many pleasing effects, with silk lining and chenille fringe.

We can assure you that a selection of one or more of these lamps from our tremendous assortment at this price will be the best investment you have made in many a day.

Fourth Floor—Lansburgh & Brother.



Thousands of Yards of Spring Cretonnes

Five Groups—Greatly Underpriced

24c 39c 49c 59c 79c



At these prices we are showing the largest selection of new Cretonnes ever assembled in Washington. They have beauty, quality and economy to a marked degree. Purchased from two of the leading makers of Art fabrics in America. Their patterns include bird, floral, Oriental and conventional designs in colors that are new and pleasingly combined.

These Cretonnes are available in ample yardage for extensive room treatments—even hotels can supply their needs. All are 36 inches wide.

To help you in making selection we will send our estimating experts to your home, who will tell you the exact yardage needed, and suggest color schemes for re-upholstering, draperies, slip covers, cushions, scarfs, etc.

Colored Border Scrim, Yard 19c

Here you have the opportunity to save a considerable sum on these Scrim, for they were secured at big price concessions. They are 36 inches wide and come in five different border designs.

Opaque Window Shades Specially Priced

Nothing contributes so much to the well-kept air of a home outside and inside as fresh, smooth-working window shades. They are necessary at any price and a rare economy at the special prices for tomorrow.

Water Color Opaque Shades, in white, green, cream and olive. Size 3x6 feet. Special, each. 59c.

Cambric Shades, in dark green only. Sizes 3x6 feet. The season's best value. At, each. 95c. All are mounted on dependable rollers.

A Pair of Floor-Covering Specials

Armstrong's Inlaid Linoleum

Special, Sq. Yard \$1.39

The genuine Armstrong's Perfect Quality Inlaid Linoleum, offered at this extremely low price, in ten distinct designs, in effective colorings.

Bring your room measurements and buy liberally of this offering.

Fourth Floor—Lansburgh & Brother.

Special, Monday—9x12 Rattania Rugs \$16.50

They are extra heavy quality rugs, of real rattania, in 9x12 size, and are to be had in a choice variety of new patterns and colors.

These rugs are also shown in many other sizes, and all at correspondingly low prices.

Buy \$5.00 worth of Records—and This Grafonola Follows You Home



It is dignified in appearance—and has all the "ear-marks" of a much higher-priced instrument. We call it Model G-2—and it sells for \$150.

You choose \$5.00 worth of records at regular prices.

You pay \$5.00, then small weekly payments until \$150 has been paid; no interest added.

Balcony—First Floor.

Choose from 2,800 Columbia Records

In this immense selection you will surely find many of your favorites. Included are popular song, dance and sacred numbers by the leading artists.

Balcony—Lansburgh & Brother.

The HOOVER

It Beats... As It Sweeps... As It Suction Cleans

Don't begin your Spring Cleaning until you have talked with our Hoover Demonstrator. He will show you and explain to you just how the Hoover operates. How it takes all the grit and dirt out of the carpet, and cleans it thoroughly, raises the matted-down nap, and by taking the dirt out restores the color to faded carpets.

You may save the price of a new carpet or rug when you see how well the Hoover cleans the old one, and the savings will pay for the machine. Come in and talk it over.



First Floor—Lansburgh & Brother.